

**“Institute for Programs and
Projects Management” Ltd.
(IPPM)**



About IPPM

- ▶ IPPM is a consulting organization offering professional services in the following four sections:
 - ▶ Programs and project management
 - ▶ Strategic planning
 - ▶ Professional training
 - ▶ Construction management
- ▶ IPPM is licensed by the Ministry of Education and Science for trainings for professional development of teachers, principals and other pedagogical specialists;
- ▶ IPPM is certified under ISO 9001 & ISO 27001 applies the model for self assessment CAF of the European Institute of Public Administration
- ▶ Since its foundation in 2005 IPPM has built a team of responsible and proven professionals with high professional and moral qualities



Programs and project management

▶ IPPM develops and manages projects financed by national and international funds, which includes:

- ▶ Consultation on a project idea
- ▶ Exploring funding opportunities
- ▶ Developing a project application
- ▶ Project validation
- ▶ Project management
- ▶ Preparation of tender documents



Strategic planning

- ▶ IPPM develops, updates and evaluates large range of plans, analyzes and strategies such as:
 - ▶ Regional development strategies
 - ▶ Plans for integrated development of a municipality
 - ▶ Programs for environmental protection
 - ▶ Programs for waste management
 - ▶ Energy efficiency programs
 - ▶ Programs to promote the use of renewable energy and agro-tourism strategies
 - ▶ Marketing strategies
 - ▶ Business plans
 - ▶ Financial and economic, concession and functional analyzes



Professional training

- ▶ In the field of professional training IPPM provides the following services:
 - ▶ Trainings for raising the qualification of the pedagogical specialists – 41 approved programs by the Ministry of Education and Science
 - ▶ Professional trainings for administrations
 - ▶ Training on key competences
 - ▶ Logistics of trainings and events



Construction management

- ▶ IPPM offers the following construction management services:
 - ▶ Investment control and construction supervision
 - ▶ Construction and energy audits, preparation of technical and energy passports for the constructions
 - ▶ Conformity assessment of investment projects and design in the construction



Vision and objectives

The vision of the "Institute for Programs and Projects Management" Ltd. is providing quality consulting services to meet the ever-changing market conditions, the increasingly high demands and expectations of customers, as well as the European and world standards.

To be able to maintain and expand its market position the company has the following strategic objectives:

- ▶ To work for the promotion and keeping its image
- ▶ To achieve high quality production at competitive market prices with optimum lead time
- ▶ To maximize profits necessary for the development of the company and to reinvest in its operations;
- ▶ To build long lasting and loyal relationships with current and future customers



Our clients

We take pride in our work, and value long-term relationship with our customers. Over the years we had the opportunity to work with:

- ▶ 15 Central administrations
- ▶ 9 Regional administrations
- ▶ 90+ Municipal administrations
- ▶ 100+ Business organizations
- ▶ 35 + NGOs
- ▶ 9 Educational and sports organizations
- ▶ More than 1400 trainees





Thank You
For Your Attention



INSTITUTE FOR PROGRAMMES AND PROJECTS MANAGMENT

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